

PRESS RELEASE

For immediate release

Telestream Releases Vantage 2.0 Unified Video Workflow Management Software

Major release features Vantage Workflow Portal, SDK, GraphicsFactory integration, database redundancy and significant automated video workflow analysis and transcoding capabilities

Nevada City, Calif., November 18, 2010 – <u>Telestream</u>[®], the leading provider of video transcoding and workflow solutions, today announced a major release for Vantage enterprise-class workflow design and automation software. Major new features in <u>Vantage 2.0</u> include Vantage Workflow Portal, which enables creation and deployment of operator user interfaces in minutes for browsing video, entering metadata, and forwarding media. A new SDK allows customers and third-party systems to easily access and control Vantage workflows. New GraphicsFactory integration allows template-based layered graphics and audio to be applied during a transcode. Many video workflow analysis and transcoding format support capabilities are also new.

Since initial product release last spring, Vantage has been deployed to major media and entertainment companies around the world. <u>Outdoor Channel</u>, America's leader in outdoor television, uses Vantage to enable greater operational efficiency and quickly deliver any file type to any destination for domestic and international needs.

"Vantage, with its easy-to-use workflow graphical user interface and ability to process multiple transcodes at a much faster rate, provides the processing capabilities we needed to support digital workflows across all of our departments. The redundant, dual-server configuration gives us peace of mind knowing that we have a failsafe solution that will not suffer any delays in our various workflows," said Paul Weaver, vice president of operations at Outdoor Channel.

New in V2.0, Vantage Workflow Portal allows media and entertainment companies to streamline the human element of their video workflows, adding direct human interaction as necessary without the need for custom web engineering. Vantage Workflow Portal makes it easy to create and deploy customized user interfaces that allow common operator tasks, such as metadata entry, review and approval, content routing, simple tagging and video stitching.

A new SDK simplifies Vantage integration directly into existing software systems using a web services interface. New database redundancy capability allows a SQL server *mirror with witness* model to be used with Vantage. Version 2.0 also adds delivery and send-to-playback support for Avid Interplay 2.2 editing environments.

A key Vantage component, Vantage Analysis, goes beyond content verification to enable users to automate smart transcoding and self-healing quality control workflows. Vantage 2.0 adds MPEG-2 video level and gamut checking, macroblocking artifact detection and several other new analysis features. Further, a new Compute function allows automated mathematical functions to be performed upon analysis results, driving intelligent decision-making and automatic correction of many types of errors.

New transcoding support in Vantage 2.0 includes: MainConcept .CFG file support for H.264 encoding, Omneon AVC Intra and SAMMA JPEG-2000 decoding, and several other new capabilities. A new Telestream EDL XML playlist format allows MPEG-2 stitching without requiring a full transcode, and Vantage Workflow Portal provides an interface for creating these playlists.

"Where Vantage 1.0 allowed highly customizable workflows, the introduction of Vantage 2.0 allows highly customized access to those workflows through the SDK and Workflow Portal," said Barbara DeHart, vice

president of marketing at Telestream. "Vantage 2.0 allows customers to streamline the human element of their video workflows – adding direct human interaction as necessary in a cost effective way – or removing human intervention when a fully-automated workflow is desired."

Vantage is a <u>video workflow</u> design and automation software solution that was built from the ground up on a modular, future-proof platform that combines video capture, transcoding, analysis, metadata processing, delivery, and file management into a unified framework – all designed to meet the long-term needs of a rapidly changing video industry.

Vantage 2.0 is now available from Telestream's worldwide network of direct sales and distributors. More information about Telestream and Vantage is available at www.telestream.net.

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About Telestream

Telestream provides world-class live and on-demand digital video tools and workflow solutions that allow consumers and businesses to transform video on the desktop and across the enterprise. Many of the world's most demanding media and entertainment companies such as CBS, BBC, CNN, FOX, CBC, Comcast, Direct TV, Time Warner, MTV, Discovery, and Lifetime, as well as a growing number of users in a broad range of business environments, rely on Telestream products to streamline operations, reach broader audiences and generate more revenue from their media. These companies choose to work with Telestream as they know they will get a trusted and highly skilled technical partner. Telestream products span the entire digital media lifecycle, including video capture and ingest; live and on-demand encoding and transcoding; playout, delivery, and live streaming; as well as management and automation of the entire workflow. The company also partners closely with the industry's leading digital media companies across the entire digital media lifecycle, from consumer to enterprise. Telestream corporate headquarters are located in Nevada City, California. The company is privately held. For more information on Telestream, please visit www.telestream.net.

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