

Telestream Executive Management Biographies

Information Sheet

Scott Puopolo – Chief Executive Officer



A recognized expert in the Media and Telecommunications industries, and having served as a Telestream board member, Scott has a deep understanding of Telestream and the markets it serves. Prior to joining the company, Scott was Executive Vice President at iconectiv, a leading service and

software provider enabling device, application and network identity and interconnection. He brings almost a decade of leadership experience working at Cisco Systems, where he led the company's Service Provider Transformation Group, drove the company's Service Provider IOT go-to-market, and directed its Internet Business Solutions Group. Prior to Cisco, Scott spent 14 years at Accenture where he led the North American Service Provider Strategy practice. Scott was also a member of the World Economic Forum's Telecom Strategy Working Group where he contributed to a strategic initiative looking at the impact of digital transformation on Telecoms. Scott graduated cum laude from Harvard, where he was a Harvard College and Charles J. Paine Scholar. He earned his MBA from the Wharton School at the University of Pennsylvania.

When he's not wearing his CEO hat, Scott counts himself among the company's most devoted off-hours musicians. As a composer, drummer, guitarist, and recording artist, his passion for music and the drive and creativity he brings to his performance exemplifies the energy and vision he brings to a career of media innovation.

Susan White – Chief Finance and Operating Officer

Susan comes to Telestream with over 20 years of experience with private equity-backed companies, Wall Street and business strategy. A rigorous, analytical thinker when it comes to technology, Susan is high energy and hands-on with a keen eye for business efficiency.

Prior to joining Telestream, Susan held CFO and roles at business data SaaS provider Avention, energy technology firm Aspen Aerogels, and IT management software company Novell. She earned her BA in Applied Mathematics and Economics from the University of California, Berkeley and her MBA from the Wharton School.

Susan counts herself among the ranks of Telestream's most avid skiers, and is a passionate hockey mom and dog lover. A former collegiate sailor, Susan now stays active on land as a "reluctant" but devoted runner in and around her hometown of Wellesley, Massachusetts.

Shawn Carnahan – Chief Technical Officer



A Telestream co-founder, Shawn likes to think of himself as a "blank piece of paper guy" who can start with nothing, invent a concept and architecture, then get his engineering team involved solving development issues. Shawn's career has been shaped by his ability to recognize technology trends and apply them to the design of products and applications which solve realworld problems.

His career has focused on designing products for the media and entertainment industry, resulting in several patents for products merging video and computer technologies.

What sets Telestream apart from other places Shawn has worked is, "the talents of the people involved and the amount of communication that occurs here that does not occur other places. People take ownership and feel much more a part of the success because of that." Shawn has a degree in Electrical Engineering from McMaster University in Canada.

Chris Osika – Chief Marketing Officer



Chris Osika heads Corporate and Product Marketing across Telestream worldwide. Chris is an expert at helping organizations develop and adopt new business models that respond to emergent technologies. As both traditional media & entertainment companies and service providers are looking for strategically sound ways to

exploit the increasing dominance of IP video, Chris sees tremendous opportunity for organizations and companies to find new spaces for growth.

"As trusted experts in the transportation and transformation of digital video, Telestream's marketing organization is uniquely positioned to help our customers take full advantage of solutions that will transform their existing operations by capturing new sources of revenue."

Chris joins Telestream from Sprinklr, a social media management platform for the enterprise, where he served as Global Vice President of the Digital Business Solutions Group. Previously, he served as Global Managing Director of the Service Provider Transformation and Internet Business Solutions Groups at Cisco. Chris holds dual MBA degrees, one in Technology Strategy from Queensland University of Technology, the other in Industrial Engineering from Rensselaer Polytechnic University.

Anna Greco – President of Media Workflow and Production Business



Anna is responsible for leading Telestream's core Media Workflow and Production business unit, which includes its Vantage Media Processing Platform, Wirecast Live Streaming Production Software, Vidcheck Quality Control & Correction Software, MacCaption & Caption-Maker Captioning and Subtitling

Software, and other products central to efficient modern video workflows. Additionally, Anna oversees Telestream Cloud Services business, which provides Telestream core competencies on a service-basis.

Prior to her tenure as President, Anna served in key roles at the company, leading Telestream's enterprise service offerings and its enterprise product management and business development organization. She has over 20 years engineering and marketing experience in telecommunications, video transmission systems, network architectures, and computer design.

Prior to Telestream, Anna spent 10 years with Tektronix and Grass Valley Group, successfully developing new markets and building strategic relationships with international partners. Anna has worked in product marketing, strategic marketing and business development for the telecommunications marketplace with a focus on network video delivery. She received her degree in Electrical Engineering from San Diego State University, holds four patents in the field of digital video disk recorders and is a member of IEEE.

Calvin Harrison – President of Video Quality Monitoring and Analytics Business



Calvin Harrison serves as President of the Video Quality Monitoring and Analytics business unit of Telestream. This business unit is comprised primarily of the iQ line of products acquired when the company took ownership of IneoQuest in March 2017. It includes video data acquisition and quality assurance solutions across live,

linear, and on-demand networks. Prior to the acquisition, Calvin served as President and CEO of IneoQuest Technologies, Inc.

Calvin has previously served as COO and Vice President of Marketing and Business Development at IneoQuest, where he oversaw the company's strategic positioning and its growth into the global leader in Video Service Assurance solutions.

Calvin brings over 25 years of experience in the technology industry and a wealth of leadership and business expertise to the Telestream leadership team. His professional experience prior to IneoQuest ranges from the negotiation of mergers and acquisitions to advanced Research & Development engineering at companies such as Motorola, Freescale Semiconductor, Surgient, and Zilog Semiconductor. Calvin holds four design patents in the field(s) of digital signal processing, a degree in Electrical Engineering and an MBA from the University of Texas at Austin.

Mark Wronski – Vice President of Worldwide Sales



Mark is responsible for managing Telestream's enterprise direct sales team and distribution network across the world. He brings many years of leadership experience in both sales and corporate management to the Telestream team and is ever passionate about new technologies for the digital media industry. "File based workflow requirements for digital

media have evolved from their simple watch folder roots to highly automated, decision-based processes needed to save users both time and labor expenses. Telestream leads the industry in offering these expanded capabilities to the market, and I am excited to be working with our clients in the Americas to deliver them."

Mark holds a BS in Marketing Management from Bentley University in Massachusetts.

Steve Tilly – Vice President of Engineering



Steve, a Telestream co-founder, leads the engineering team through all phases of product development as well as assisting with new product architecture and design decisions. He's also responsible for managing technical relationships with Telestream partners and customers.

Steve's favorite part of his job is seeing new products come to market. "These are very sophisticated products that make complex processes easy for our customers to complete." Steve has 20 years of experience designing and developing multimedia applications for the entertainment, medical and defense industries. Steve received an MSEE from Stanford University and a BSEE from the University of California, Davis.

Scott Murray – Vice President of Product Management, Media Workflow and Production Solutions



and is thrilled to be part of the Telestream team.

Scott leads the development team for Telestream's Media Workflow and Production products. Making and marketing great products - and leading the teams that build them - has been his focus for over 30 years. He loves this business

"Video helps people tell their story more effectively. Whether it is entertainment or education, live streaming or on-demand, video is the medium people are using more and more to get their message out. What's exciting is that Telestream is at the heart of the live and on-demand world for streaming and transcoding."

Scott holds a degree in Industrial Engineering from Cal Poly, San Luis Obispo and has developed software for production switchers, non-linear video editors and disk recorders. He has also held marketing, management and executive positions at Grass Valley Group, Scitex Digital Video and Miranda Technologies.

Neal J. Petersen – Vice President of Finance and Operations



reporting, audit and taxation.

Neal is responsible for the overall financial management for Media Workflow and Production Solutions business unit and leads the finance, accounting and production fulfillment teams. He brings 30 Years of diverse experience managing finance and operations, business consulting, valuations, financial

Previously Neal held positions as VP Finance, VP Operations and Controller in Manufacturing and Distribution companies, and Senior Manager International Business at Moss Adams SF.

Neal earned a BS in Business from CSU Chico and an MBA in Finance from the University of Edinburgh in Scotland. Neal is a member of the AICPA and holds an active CPA license from the state of California, and a BSEE from the University of California, Davis.

Chris Drake – Vice President of Business and Corporate Development



Chris oversees Telestream's strategic business development efforts with responsibility for partnerships, strategy, new market development, as well as supporting M&A and other corporate development activities.

Chris brings over 20 years of sales, business development, product and management experience in the high tech, media services, and broadcast technology industries. He joins the company from Comcast Technology Solutions where he was most recently Vice President, Business Development, and previously held senior business development, product, and management roles at Comcast, thePlatform and RealNetworks.

Leveraging his unique background in streaming and digital broadcast technologies, Chris helps shape the company's strategy and integrated corporate development efforts in the areas of streaming, file-based, live, and converged digital-broadcast media. "The pace at which consumers are turning to streaming for access to content across a wide range of devices is increasing at a rapid clip. In response, the video technology industry is evolving from a model where broadcast simply coexists with digital to a model where true convergence happens. Few companies are in as strong a position as Telestream to lead this convergence."

Chris received his BA in international business and finance from Washington State University and is based out of Seattle.