

NEWS RELEASE

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At IBC Telestream Showcases World's First Fully Virtualized End-to-End Video Monitoring Solution

Helps ensure highest video quality, reduces problem resolution time and subscriber churn, and improves overall customer viewing experiences

Nevada City, California, August 28, 2018 – <u>Telestream</u>[®], a leading provider of digital media tools and workflow solutions, today announced that at on its IBC booth (7.C16), the company will showcase what it claims to be the world's first fully-virtualized end-to-end adaptive bit rate (ABR) video monitoring & analytics solution.

"Against a background of turbulent change that is generating new video service and network distribution methods, broadcasters and service providers need to migrate from established business models built on hardware devices with manual configuration to virtualized software applications with automated and orchestrated configuration," commented Joel Daly, VP Product Management - Video Quality Monitoring and Analytics, Telestream.

"Our virtualized video monitoring solution's unique advantage is end to end correlated video service monitoring from ingest to viewer with all software virtualized, automated and orchestrated solutions with open API's, deep data collection and actionable KPI's," Daly continued. "Through this, we empower broadcasters, service providers and network operators with increased visibility and intelligence; increased flexibility and control; and critically, increased return on investment."

Part of the challenge is to increase agility within large legacy networks. Using this unique virtualized version of the market-leading iQ end-to-end solution, the probe installation and configuration exercise has shortened from taking several days of an engineer's time to just a few minutes.

Leveraging the unique end-to-end integrated monitoring approach pioneered by Telestream's iQ family of video quality assurance solutions, this approach ensures Quality of Experience (QoE) for subscribers and Quality of Service (QoS) for service providers. It spans the entire content production and distribution network, right up to a consumer's living room or mobile device. Telestream iQ video monitoring and analytics solutions encompass data ingest to viewer data

acquisition, including pre/post encoder, publishing and post origin/cache stages, through to third party analytics post end client integration. The system provides a single integrated graphical user interface for intuitive video service management and troubleshooting.

Proven track record cements market leadership position

Over the last 15 years, Telestream's iQ business unit has established a global market leadership position, delivering innovative virtual monitoring solutions that provide compelling business value. Worldwide, the company has become the video quality assurance provider to most Tier 1 customers, involving the creation of a diversity of innovative solutions.

Over this period, Telestream iQ solutions have helped leading providers ensure the highest video quality, reduced problem resolution time while creating an improved overall customer viewing experience. This approach makes money for the users: reducing subscriber churn, increasing service deployment velocity and growing subscribers through higher quality services. At the same time, they save money, reducing service level agreement penalties and reducing non-compliance penalties.

Over 15 years, Telestream IQ video monitoring and analytics has been proven to strengthen user brands; fixing issues before subscriber impact, adding video quality metrics to Customer Experience Management (CEM) and demonstrating competitive advantage with Video Quality Assurance (VQA).

"If you are a content owner, broadcaster or service provider you live and die by your ability to provide the best quality experience wherever and whenever your viewers demand. In today's virtualized, cloud-centric environments monitoring is not an option – it is absolutely essential," stated Joel Daly. "These unique virtual monitoring capabilities provide agile deployment options for broadcasters and network operators worldwide."

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About Telestream

Telestream provides world-class live and on-demand digital video tools, workflow solutions and quality monitoring capabilities that allow consumers and businesses to transform video on the desktop and across the enterprise. Many of the world's most demanding media and entertainment companies, and service providers, as well as a growing number of users in a broad range of business environments, rely on Telestream products to streamline operations, reach broader audiences, generate more revenue from and ensure the quality of their media. Telestream products span the entire digital media lifecycle, including video capture and ingest; live and on-demand encoding and transcoding; captioning; playback and inspection, delivery, and live streaming; automation and orchestration; with its iQ product line, Telestream enables the monitoring and management of quality service and experience over any network.

Telestream corporate headquarters are located in Nevada City, California. The company is privately held. For company and product information, visit www.telestream.net.

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